

## Message Text

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PAGE 01 STATE 219317  
ORIGIN NEA-10

INFO OCT-01 ISO-00 COME-00 OES-09 AID-05 EB-08 SS-15  
TRSE-00 /048 R

DRAFTED BY NEA/INS:JRGRAHAME:EI  
APPROVED BY NEA/INS:JRGRAHAME  
COMMERCE - A.SMALL (SUBS)  
COMMERCE - M.ADERHOLD (SUBS)  
OES - A.CHAPMAN (SUBS)  
AID/ASIA - D. GARMS (SUBS)  
-----007859 300446Z /16  
R 291922Z AUG 78  
FM SECSTATE WASHDC  
TO AMEMBASSY NEW DELHI

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E.O. 11652: N/A

TAGS: SINJC, US, IN

SUBJECT: INDUSTRIAL TECHNOLOGY WORKING GROUP

REF: A) STATE 103669, B) NEW DELHI 2404

1. SUMMARY. AFTER INTERAGENCY DISCUSSION AND MEETING WITH BUSINESS GROUP, COMMERCE HAS RECOMMENDED CHANGES IN GUIDELINES FOR WORKING GROUP. TEXT TRANSMITTED WITH EXPLANATIONS. END SUMMARY.

2. U.S.-CHAIRMAN, DEPUTY ASSISTANT SECRETARY OF COMMERCE WOLEK, HAS MET WITH INTERESTED USG AGENCIES AND BUSINESS REPS. ON BASIS OF DISCUSSIONS, DRAFT REVISIONS OF WORKING GROUP GUIDELINES PREPARED. TEXT FOLLOWS:

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### I. RESEARCH

TO ASSOCIATE INDIAN INDUSTRIAL RESEARCH AND DEVELOPMENT ESTABLISHMENTS WITH COMPARABLE USG SPONSORED RESEARCH AND TO SEEK PLACEMENTS WITH INDUSTRIAL RESEARCH ORGANIZATIONS.

-- TO IDENTIFY FROM TIME TO TIME SUCH AREAS OF ASSOCIATION

AND RELEVANT AGENCIES ON BOTH SIDES TO IMPLEMENT SUCH PROGRAMS.

-- TO ENCOURAGE COLLABORATION BETWEEN INSTITUTIONS AND ENTERPRISES SPECIALIZING OR INTERESTED IN APPLIED APPROPRIATE TECHNOLOGIES PARTICULARLY FOR SMALL SCALE LABOR INTENSIVE INDUSTRIES.

### III. BUSINESS COOPERATION

-- TO ENCOURAGE U.S. ENTERPRISES AND RESEARCH ORGANIZATIONS TO INTERCHANGE INFORMATION AND VISITS WITH THEIR COUNTERPARTS IN INDIA WHERE IT IS IN THEIR MUTUAL INTEREST TO DO SO.

-- TO REVIEW EXISTING LAWS, REGULATIONS AND POLICIES OF GOVERNMENTS WHICH MIGHT INHIBIT OR COULD PROMOTE BUSINESS COOPERATION IN THE TRANSFER OF TECHNOLOGY.

### IV. DIFFUSION OF NEW DEVELOPMENTS

-- CONSULTATION ON PROBLEMS CONNECTED WITH THE ADAPTATION AND DIFFUSION OF NEW INDUSTRIAL TECHNOLOGY.

### V. TECHNOLOGICAL INFORMATION

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-- TO PROPOSE AND ASSIST IN IMPLEMENTING IMPROVED METHODS FOR THE DISSEMINATION OF TECHNOLOGICAL INFORMATION SUCH AS THAT EMBODIED IN THE NATIONAL TECHNICAL INFORMATION SERVICE (NTIS).

3. BASICALLY, CHANGES DESIGNED TO RECOGNIZE SPECIAL ROLE OF U.S. GOVERNMENT AND CONSTRAINTS IN FIELDS OF TRANSFER OF TECHNOLOGY, SINCE MOST U.S. INDUSTRIAL TECHNOLOGY PRIVATELY OWNED. THUS, USG ROLE IS PRIMARILY THAT OF CATALYST IN PROMOTING INDIAN CONTACTS WITH PRIVATE SECTOR. REFERENCE TO JOINT U.S.-INDIA VENTURES ELIMINATED BECAUSE SUBCOMMISSION AND BUSINESS COUNCIL ALREADY INVOLVED IN SUCH EFFORTS. NEW LANGUAGE CONCERNING GOVERNMENT POLICIES WHICH INHIBIT OR PROMOTE TECHNOLOGY TRANSFER CONSIDERED USEFUL AREA FOR CONSIDERATION BY WORKING GROUP. WASHINGTON DELEGATION WILL CONSIST OF COMMERCE (S & T AND PATENT OFFICE) REPRESENTATIVES. RECOMMEND THAT EMBASSY COMMERCIAL AND SCIENCE COUNSELORS PARTICIPATE IN MEETING TO PROVIDE NECESSARY LIAISON AND BACKUP.

4. ACTION REQUESTED. EMBASSY REQUESTED TRANSMIT PROPOSED GUIDELINE REVISIONS AND SUBSTANCE THIS MESSAGE TO APPRO-

PRIATE GOI REPRESENTATIVES. CHRISTOPHER

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## Message Attributes

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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
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